



Rankings, Honors and Recognition

Leading IT distributor Tech Data is continually working to deliver the highest value and levels of service to our customers, business partners and shareholders. For this reason, we are proud to share with you our most recent industry rankings, honors and other recognition.

FORTUNE 500

107th in the Nation

Tech Data ranked 107th in the 2005 FORTUNE 500 list of America's largest companies. The company reported record earnings of \$20.5 billion for its fiscal year ending Jan. 31, 2006. Tech Data debuted on the list in 1995 at 464 and climbed to 305 two years later. Tech Data broke the top 100 in 2001 when it achieved its highest ranking yet of 95.

FORTUNE 500 "Hall of Fame"

Tech Data is a member of the FORTUNE 500 "Hall of Fame," one of only 13 companies ranked that have risen more than 250 places on the list in the last 10 years. Last year, FORTUNE placed Tech Data atop its "Hall of Fame," citing "Tech Data has risen faster on the FORTUNE 500 than any other company (over the past 10 years) ... It has outsmarted rivals by keeping expenses and debt low. Boom or bust, smart management never goes out of style."

FORTUNE Global 500

315th Worldwide

Making its debut in 2000 on the Fortune Global 500 at 394, Tech Data has climbed 79 places to rank 315th among such prestigious international organizations as Wal-Mart, DaimlerChrysler and Citigroup.

FORTUNE America's Most Admired Company

4th in Wholesaler – Electronics and Office Equipment Category; ahead of all other broadline technology distributors.

For the eighth consecutive year, Tech Data has been ranked among FORTUNE magazine's America's Most Admired Companies. The study rates companies on eight criteria: innovation, employee talent, use of corporate assets, social responsibility, management quality, financial soundness, long-term investment and quality of products or services.

Forbes 2000

1,522nd Worldwide

The Forbes 2000 is described as a comprehensive ranking of the world's biggest companies, measured by a composite of sales, profits, assets and market value. Tech Data ranked 1,522 in 2006.

Florida Trend Public 150

1st in Overall Revenue

Tech Data was ranked 1st overall in Florida Trend's 2005 Public 150, which ranks the state's top public companies by revenue. Florida's top150 public companies are a diverse group, representing more than 25 different industries ranging from banking to media to healthcare

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CRN Hall of Fame

Tech Data Chairman and CEO Steven A. Raymund

Computer Reseller News (CRN) named Steven A. Raymund, chairman and chief executive officer of Tech Data Corporation, to its 1999 Industry Hall of Fame. Endorsed by the Computer Museum History Center, Mountain View, Calif., CRN's Industry Hall of Fame was created in 1997 to recognize the historic achievements of computer industry visionaries. Past inductees include Bill Gates, Microsoft Corp.; Steve Ballmer, Microsoft Corp.; William Hewlett, Hewlett-Packard Company and Steve Jobs, Apple Computer.

CRN Preferred Sourcing Partner

1st Overall

Tech Data ranked first in the 2005 CRN Sourcing Study for the third consecutive year. The study asks solution providers to name their preferred source of IT products including distributors, manufacturers and online retailers. Once again, Tech Data topped this list as solution providers "Preferred Source" of IT products. The distributor also ranked first in seven of the study's additional categories including:

- #1 Preferred Broadline Distributor
- #1 Performance Rating - Broadline Distributors - Credit
- #1 Performance Rating - Networking
- #1 Preferred Source - Networking
- #1 Preferred Source - Components
- #1 Preferred Source - Peripherals
- #1 Preferred Source - Storage

Business Partner Awards

CA Broadline Distributor of the Year – 2005
Enterasys Distributor of the Year – 2005
Fujitsu Computer Products of America Distributor of the Year – 2005
Fujitsu Computer Products of America Services Distributor of the Year – 2005
Nortel Innovation Award – 2005
Visioneer Distributor of the Year – 2005

Enterasys Networks Distributor of the Year – 2004
EMC Software Distributor of the Year – 2004
Fujitsu Imaging Products Group Distributor of the Year – 2004
Fujitsu Imaging Products Group Fastest Growing Distributor of the Year – 2004
Microsoft Operational Excellence Award Open License – Fiscal Year 2004
Microsoft Operational Excellence Award System Builder – Fiscal Year 2004
Proxim's Worldwide Distributor of the Year – 2004
Vision Business Products Distributor of the Year – 2004

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